



## Corporate Profile

### CAPABILITIES

From design to maintenance, we've got it covered.

- 24/7 Emergency Service
- Preventative Maintenance Plans
- Design Assist Retrofit Projects
- Building Automation Services
- Energy Management
- On-Site Facilities Maintenance
- Seasonal Start-ups/Shut-downs
- Chillers
- Cooling Towers
- Split Systems
- Ductless Split Systems
- Boilers
- Air Compressors
- Air Filtration
- CRAC (Computer Room Air Conditioning), including Liebert, EDPA
- Economizers
- Environmental Units
- Exhaust Fans, Return Air Fans
- Furnaces
- Heat Pumps
- Heat Recovery
- Hot Water Heaters
- Infrared and Radiant Heating
- Make Up Air Units
- Packaged Roof Top Units
- Pumps
- R22 Refrigerant Conversion
- Refrigeration and Rack Systems
- Solar Thermal
- VAV Systems
- Ventilation
- Dehumidification/Humidification Systems

### MAJOR MARKETS SERVED

Industrial	Utility	Educational
Pharmaceutical	Manufacturing	Commercial
Healthcare	High-Tech	Hospitality

### GEOGRAPHIC AREA OF OPERATIONS - OFFICE LOCATIONS

New Jersey	New York Hudson Valley Region
Waldwick, NJ	Newburgh, NY

### PROJECT SIZE

Projects \$5,000 to \$2,000,000	Maintenance Base \$3,500,000
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### LABOR HIRING

Union HVAC/R Service Technicians, Plumbers, Pipefitters, Steamfitters  
 Signatory to Local and National Agreements

### EQUIPMENT EXPERTISE

Our staff is trained to work on a wide variety of systems and equipment.

			
			
			
	Partner of 		
			
			
			

#### BUILDING AUTOMATION SERVICES

Armistead Mechanical, Inc. Services provides full Building Automation System design, installation, programming, service and support utilizing major brands. As a Schneider Electric Certified EcoXpert Partner, our highly trained technical staff specializes in legacy Andover controls, Schneider Electric EcoStruxure Building Operation (EBO), and Niagara Framework by Tridium. Fully web-based solutions, allow for remote monitoring and adjustments, thus reducing customers on-site expenses.

#### PLANNED MAINTENANCE AND ON-SITE SERVICES

We will consult with you to design an effective maintenance and service program, complete with options, strategies and information that will help you optimize your facility's mechanical equipment and building automation systems.

## ENERGY MANAGEMENT

Our Certified Energy Manager will utilize their knowledge and training to offer ideas for energy saving upgrades. After performing calculations based off a site's existing energy usage, breakdowns of potential savings will be provided to assist with budgeting and predicting payback period. We can also aid customers with finding and filing local/state rebates that provide cost savings.

## DESIGN ASSIST

Armistead Mechanical, Inc. Services prides itself on being able to design a system to suit your needs and budget. Our technical staff offers you state-of-the-art technology and service, thereby seeing your project through from design to installation.

## AFFILIATE COMPANIES

Armistead Mechanical, Inc.

Plumbing, Process Piping, HVAC, Prefabrication, Design/Assist, VDC-3D DRAFTING

Acorn Plumbing & Heating, Inc.

Light Commercial and Residential Plumbing/Heating

## TYPE OF ORGANIZATION AND OWNERSHIP

Corporation - Incorporated in New Jersey

Family-owned for more than 100 years

Principal owner since 1987:

Kevin T. Armistead - CEO and President

Kane Armistead - VP of Operations

Robert P. Armistead - CFO

## LICENSES

NJ Master Plumber License

NJ Master HVAC License

Rockland Co. NY Licenses

Other NYS Licenses

NJ Professional Engineer License

NY Professional Engineer License

## SUBCONTRACTED WORK

25% of project work is subcontracted:

Sheet metal, Insulation, Rigging, Electrical Installation

## OFFICE STAFF

Professional Engineers - 2

Sales/Estimating - 4

Project Management - 5

Safety Management 2

Superintendents - 4

Service Technicians - 35

BAS Specialists - 3

Dispatch/Admin Support - 4

## ASSOCIATIONS/AFFILIATIONS

MCAA (*Mechanical Contractors Association of America*), MCANJ, MCA Hudson Valley  
MSCA (*Mechanical Service Contractors Association*) - AMI Services, Inc.  
MCIC (*Mechanical Contracting Industry Council*)  
AEE (*Association of Energy Engineers*)  
CCA (*Construction Contractors Association of the Hudson Valley*)  
ASHRAE (*American Society of Heating, Refrigeration and Air Conditioning Engineers*)  
ASME (*American Society of Mechanical Engineers*)  
NSPE (*National Society of Professional Engineers*)  
NFPA (*National Fire Protection Agency*)  
USGBC (*United States Green Building Council*) - AMI Services, Inc.  
ISNETWORLD Contractor Member  
ConstructSecure Contractor Member  
Avetta Contractor Member

## COMPANY TECHNOLOGY

Tridium Niagara	Andover Continuum	Schneider EcoStruxure
MS Office 365	MS Teams	MS Project
Field Connect	Studio 360	
Viewpoint Spectrum (construction software, job costing, accounting, service)		

## SAFETY INFORMATION

Safety Manager on Staff - Construction Safety & Health Technician, OSHA-Certified Trainer  
Documented safety manual and policies available  
Journeyman certified in OSHA 30-Hour Construction Safety and Health or OSHA 10-Hour

### Safety Awards:

MCAA/CNA Safety Excellence Award - 2021, 2018, 2014 (3x national award winner)  
MCAA Safety Commendation 2005 - 2020  
NJ Governor's Occupational Safety Awards Program 2006 - 2017  
Northeastern Subcontractors Association Gold Award Recipient 2009 - 2020  
OSHA VPP Participant at Pfizer, Pearl River NY  
OSHA Outreach Program - NY and NJ

NAICS Code - 238220